

## BUCHAREST

Field office

1 warehouse - 2,100 m<sup>2</sup> - 1,860 pallets

Vehicles - 24

Vending Utility vehicles - 13

Delivery Utility vehicles - 7

## CONSTANTA

Headquarters

1 warehouse - 1,800 m<sup>2</sup> - 1,350 pallets

1 warehouse - 850 m<sup>2</sup> - 640 pallets

Vehicles - 28

Vending Utility vehicles - 19

Delivery Utility vehicles - 17

# T A B E L O F C O N T E N T S

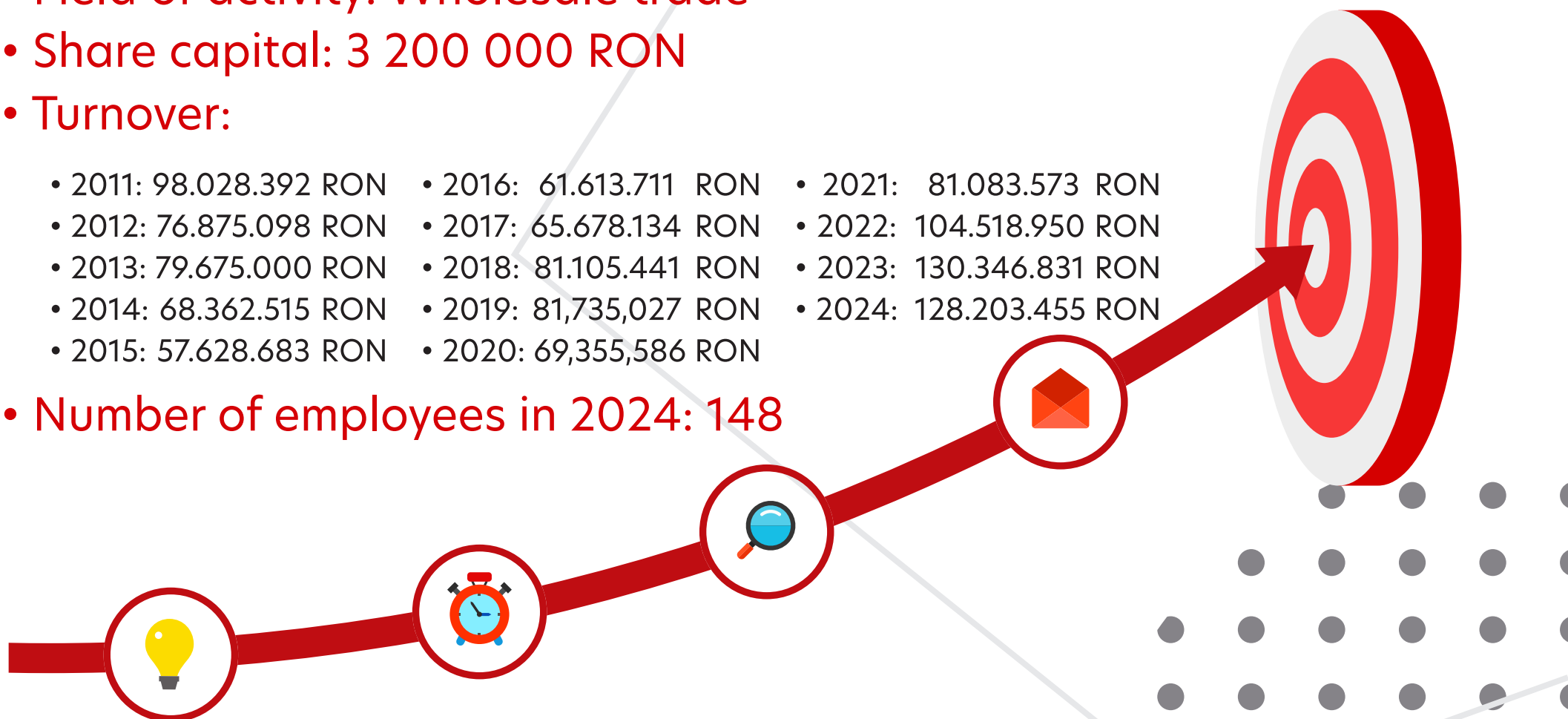
- General information
- Mission and objectives
- Company's timeline and values
- Evolution of the financial indicators
- Offices, warehouses & fleet vehicle
- Partners, sales team and our market position
- 2025 Objectives

# GENERAL INFORMATION

- Established in 07.03.1991
- Field of activity: Wholesale trade
- Share capital: 3 200 000 RON
- Turnover:

• 2011: 98.028.392 RON	• 2016: 61.613.711 RON	• 2021: 81.083.573 RON
• 2012: 76.875.098 RON	• 2017: 65.678.134 RON	• 2022: 104.518.950 RON
• 2013: 79.675.000 RON	• 2018: 81.105.441 RON	• 2023: 130.346.831 RON
• 2014: 68.362.515 RON	• 2019: 81,735,027 RON	• 2024: 128.203.455 RON
• 2015: 57.628.683 RON	• 2020: 69,355,586 RON	

- Number of employees in 2024: 148



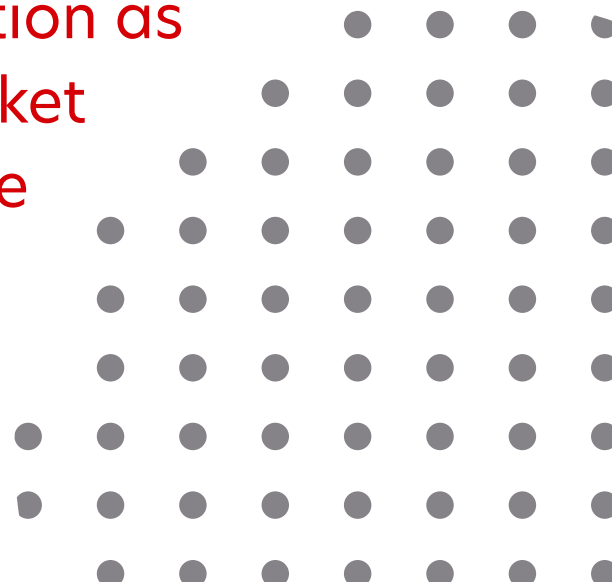


# MISSION & OBJECTIVES

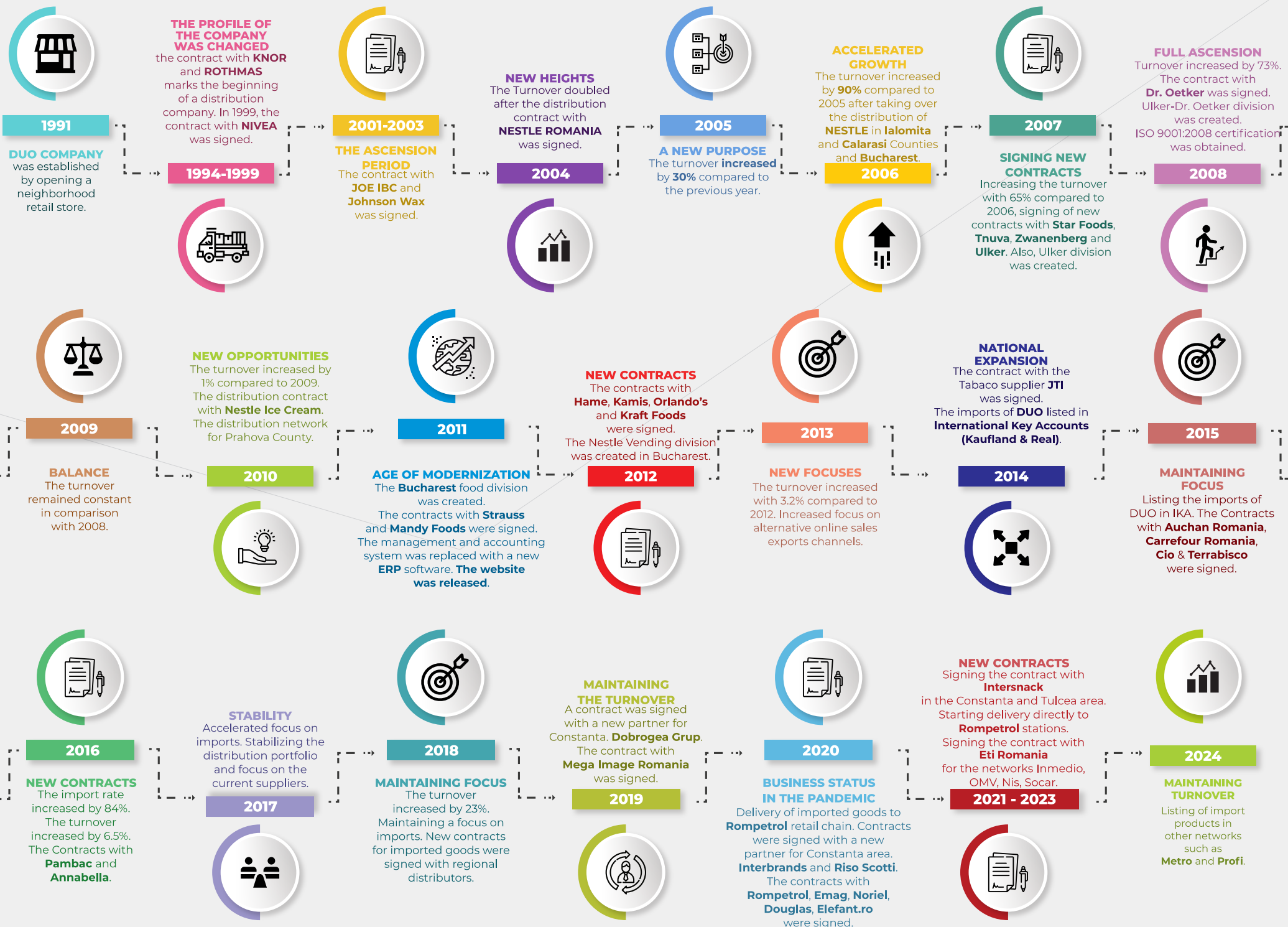
- Our mission is to satisfy the needs of our customers through our professional staff, quality products, famous brands and added value services.

Our motto: "Always moving"

- Our objective is to win and consolidate our position as leader on the food and non-food distribution market through quality and professionalism, in order to be recognized as reference partners by our clients and suppliers.



# COMPANY TIMELINE



# THE TEAM

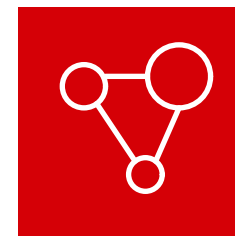
The drive of our business

Well prepared, motivated and involved

# COMPANY'S VALUES

- **Quality**

- Of the supplied and offered range of products
- A non-stop challenge
- The source of progress
- The value for which we are known by our customers and respected by our suppliers



## **PARTNERS** CLIENTS AND SUPPLIERS

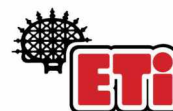
We focus on identifying your needs and we organize so as to satisfy them.

We respect you in order to be respected.

(The basis of any relation that guarantees long-term success)



# PARTNERS



# CLIENTS



# 2025 OBJECTIVES

- Optimizing profit in comparison with 2024
- Continuing to optimize stocks based on average daily sales
- Maintaining the number of clients in each county we operate
- Increasing the turnover for the imported goods by 5% compared to 2024
- Improving the Quality Management System
- Extending the business to alternative sale channels like IKA & gas stations
- Maintaining focus on TT
- Increasing the turnover by 5% compared to 2024



# TEAM

## CONSTANTA

FOOD - 1ASM - 4SR

NESTLE - 1ASM - 4SR

MIXTĂ - 1SR

AVATAR - 1SR

NON-FOOD - 1ASM - 3SR

VENDING - 1ASM - 12SR

INTERSNACK - 1ASM - 5SR

SANOVITA - 1SR

## BUCURESTI

FOOD - 1ASM - 9SR

VENDING - 1ASM - 12SR

PS - 1ASM - 3SR

## TULCEA

FOOD - 2SR

NESTLE - 1SR

NON-FOOD - 1SR

VENDING - 4SR

INTERSNACK - 1SR

## IALOMITA&CALARASI

VENDING - 4SR



THANK YOU FOR CHOOSING  
OUR SERVICES!

